

# **PRIME MANUFACTURING**

*Div. of M.R. Pfoutz & Sons, Inc.*

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To Whom It May Concern:

We were a company that had not grown with the computer technology as quickly as most. When searching the Internet for a programmer of Magic to convert from our DOS application to a Windows application, we were impressed with the qualities listed by Babson Consulting, Inc. and their knowledge of this type of programming and upgrade.

When Babson Consulting was contacted concerning the upgrade of our current system, we were running on Magic v3.5 and converting to Magic v9.4. This required multiple steps for conversion of files and data. While working with our old system, there were a lot of unused files and corrupted files that needed to be purged from the system. Babson Consulting basically had to reprogram portions of our system in order to convert and upgrade.

Babson Consulting was very cooperative with the requests we had to make our system run more smoothly to meet the changing needs of our company. We were able to hold online meetings and debug our system together which saved many hours of phone conversations to each other.

At the present time, one year later, we are working on ways to improve our now current Windows system to enhance the ever changing industry we work with.

Babson Consulting has been very helpful in making suggestions to improve our system as well as implementing those changes to meet our needs and requests.

We would highly recommend Babson Consulting, Inc. to any company, who is looking for competent programming skills and fast, reliable and pleasant service. Babson Consulting, Inc. stays up to date on the latest technology and programming applications and uses those abilities when needed. They are one of the most competent and cooperative Companies we've ever contacted and worked with.

Sincerely,

PRIME MANUFACTURING,  
Div. of M.R. Pfoutz & Sons, Inc.

Nancy L. Horton  
Systems Coordinator

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